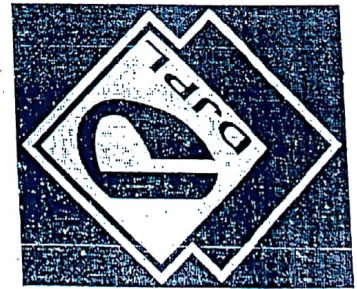


Empowering People – JOURNEY to SUCCESS


Our Perspective in Local - Regional Context



**Hari Bhakta Sharma
Deurali-Janta Pharma**

**Empowering People –
JOURNEY to SUCCESS**

**Our Perspective in
Local - Regional Context**



**Hari Bhakta Sharma
Deurali-Janta Pharma**

What you believe in ?

**You are better than others
(believe in yourself) ?**


Are you Original ?

Are you Creative ?


Are you a leader or a follower?

Beating the competition

Who you are?

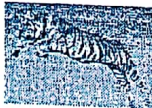


A DUCK-
Walks, Flies & Swims
... but nothing perfectly?

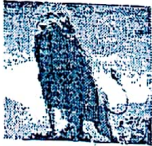


A CHEETAH-
Runs, kills and climbs fast
... but Cannot fight

Who you are?



A TIGER -
Runs, Fights & Kills
... but Cannot Rule?



A LION -
Runs, Fights, Kills and
also Rules
... The Model

What You Want ?

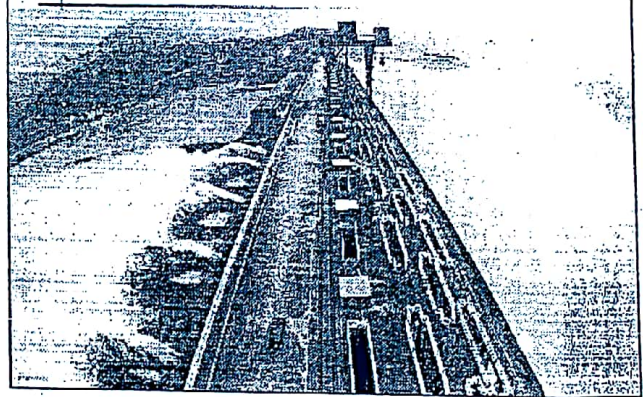
Quote of Mahatma Gandhi

- "The mother nature (earth) have the capacity to provide everything you need – but not your greed."

= LIFE IS MEANT TO BE LIVED, NOT SURVIVED....

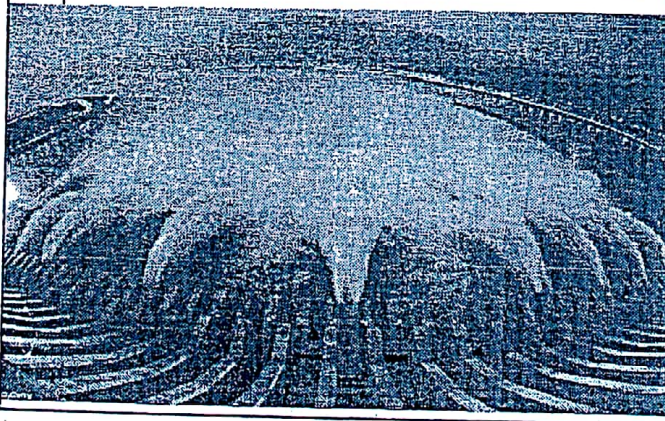
How Big is your Dream ???

2.30 KM wide and 610 feet tall : generates 22,500 MW



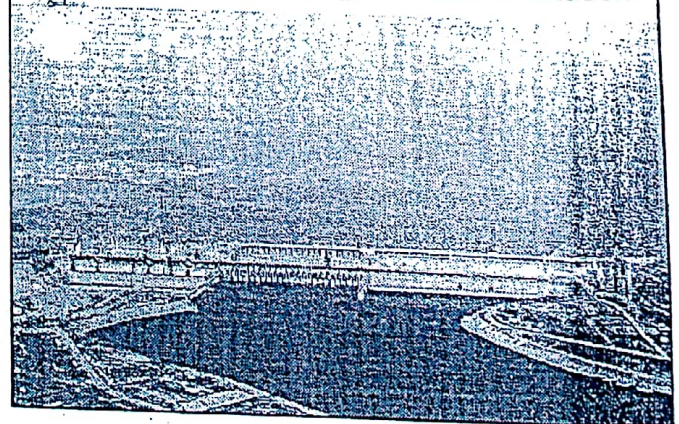
When was this conceived ???

Envisioned in 1919 and completed in 2012



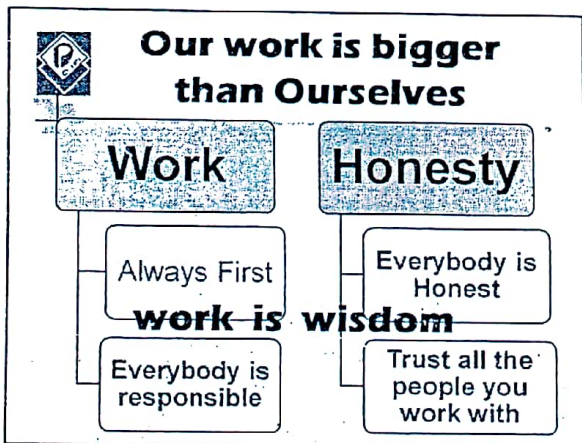
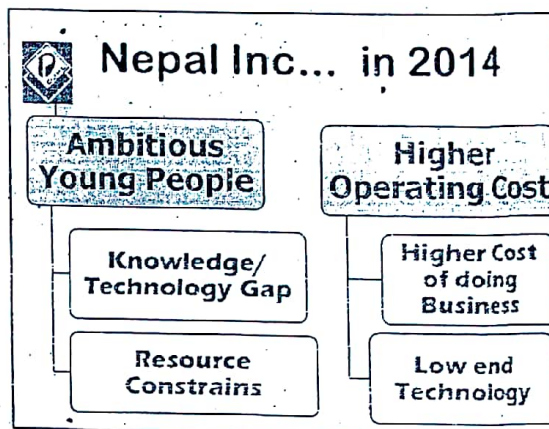
The Three Gorges Dam

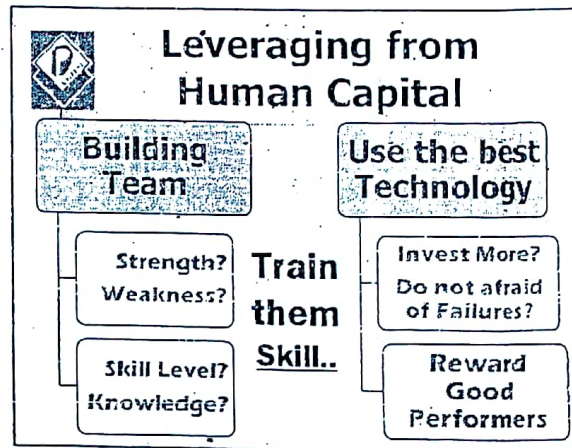
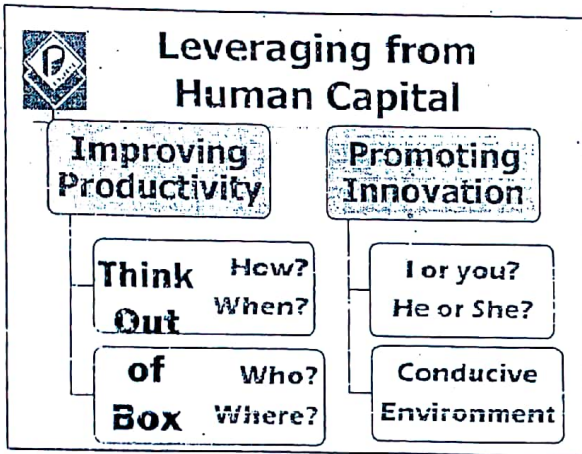
The world's largest Power Station



NEPAL-COUNTRY DATA

Description/Year	2006-07	2012-13
GNI - Per Capita Income (current international \$)	590	707 <small>(169th global Rank)</small>
Population (in Millions)	25.10	27.58 <small>(21st global Rank)</small>
GDP (current US\$) (in Billions of US\$)	14.81	19.96 <small>(209th global Rank)</small>
GDP growth (annual %)	2.1	3.4
Life expectancy at birth (years)	66.2	70.6






Preparing for next level?

You have to change dramatically to rise to the next performance level.

If you miss this moment either you will have to wait long or you would start to decline.

How big ARE COMPANIES?
4,69,00,00,00,00,000

 Wall Mart: Rs. 4,69,00,00,00,00,000
 46,900 Billion (USD 469 Billion)
 22,10,000 people

China National Petroleum Corp :
 Rs. 4,25,00,00,00,00,000
 42,500 Billion (USD 425 Billion) 16,68,000 people

NOC : Rs. 1,28,00,00,00,000
 128 Billion (USD 1.28 Billion) / 600 People


NCELL: Rs. 46,00,00,00,000 / NTC Rs. 36,00,00,00,000
 46 Billion (USD 0.46 Billion) 7/36 Billion (USD 0.36 Billion) 7,000 People

Respect your work and your business





<p>Enjoy your work</p> <ul style="list-style-type: none"> • Work is not a BURDEN • Work is WORSHIP 	<p>Hard Work Rewards</p> <ul style="list-style-type: none"> • Love your JOB/WORK • But do not fall in love with the COMPANY 	<p>Mutual respect</p> <ul style="list-style-type: none"> • Discipline enhances RESPECT • Productivity comes with DISCIPLINE
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We need continued SUCCESS !!

 **ROAD MAP – NEW NEPAL**

VISION 2080 : NEPAL
PER CAPITA INCOME OF USD 4,000
(GNI: USD- 120 Billion)



 **How much we need to invest to achieve this level?**

9,10,00,00,00,00,000
91,000 Billion
Nepal's Current Budget
517 Billion
 (176 times)



ROAD MAP – NEW NEPAL

LET'S leave behind a better NEPAL
For our children to
live and .. enjoy



What You Want ?

Quote of Mahatma Gandhi

- "The mother nature (earth) have the capacity to provide everything you need – but not your greed."
- LIFE IS MEANT TO BE LIVED, NOT SURVIVED....



PROFIT ?

What you have? What is Success?

A DREAM **▪ PROFIT**

- (Profit has to be higher than market returns)



Respect your work and your business

Enjoy your work

- Work is not a BURDEN
- Work is WORSHIP

Hard Work Rewards

- Love your JOB/WORK
- But do not fall in love with the COMPANY

Mutual respect

- Discipline enhances RESPECT
- Productivity comes with DISCIPLINE

We need continued SUCCESS !!

Human Solutions !!!

- Increasing productivity above the cost increase rate
- Developing Technology/System
 - * Improve Quality * Reduce cost
- Continue to implement the knowledge/skills we have

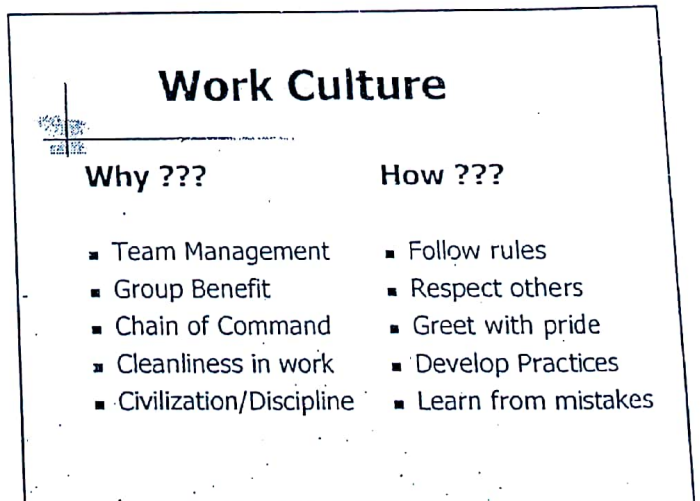
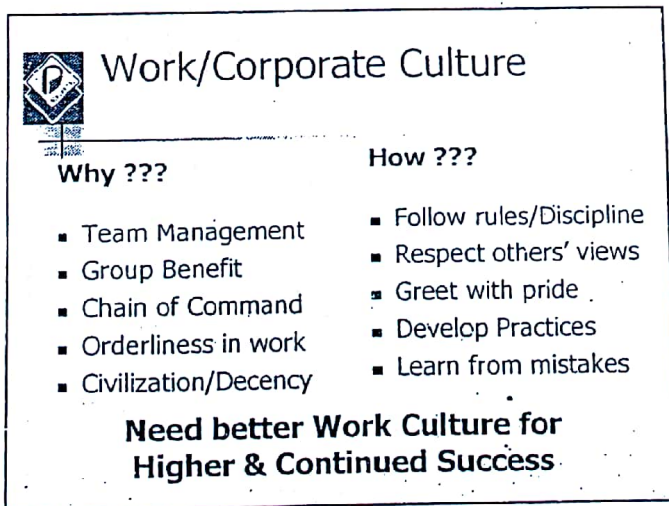
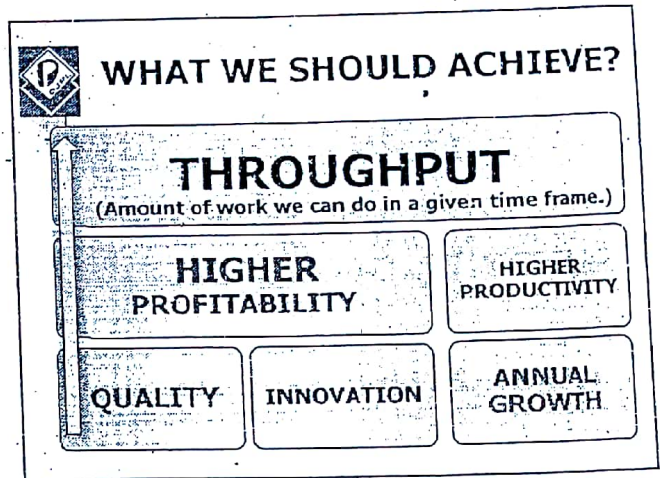
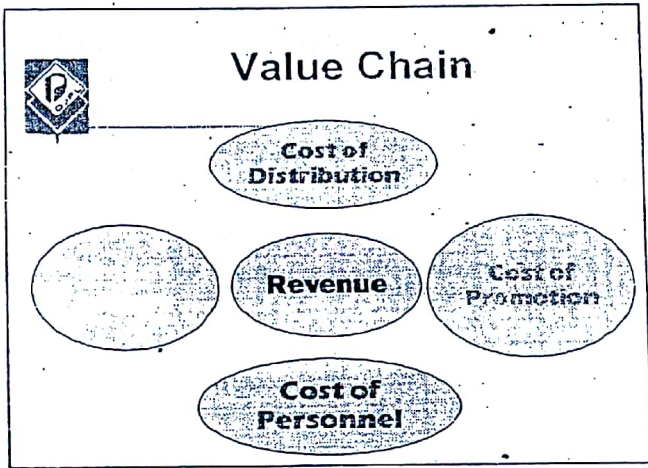
How one can manage Success?

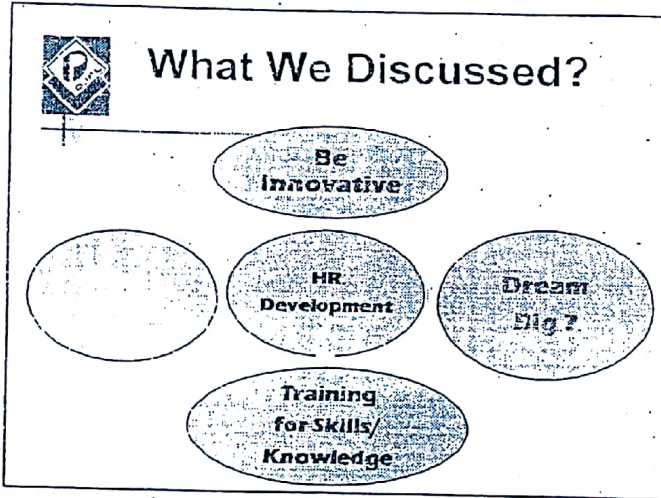
Success is contagious !

WHAT YOU NEED TO UNDERSTAND?

REDUCED PROFITABILITY
LOW SPENDING

Value Chain - Enterprise





Q & A

- Any Questions ?
- Let us discuss.

THANK YOU

FOR YOUR PATIENCE

हरि भक्त शर्मा